

News Release



Contact: Asmita Kapadia
+44 (0) 207 163 3238
Asmita.kapadia@bnymellon.com

Christian Zarro
+44 (0) 207 163 3490
christian.zarro@bnymellon.com

Alcentra enhances its UK institutional business development team with senior hires

- **Nicholas Pont is Managing Director, Senior Institutional Marketer**
- **Sam Morse is Executive Director, Institutional Marketer**

LONDON, 21 November 2016 — Alternative fixed income specialist Alcentra, part of BNY Mellon, today announced two senior appointments within the institutional business development team based in London.

Joining from PIMCO, Nicholas Pont has been appointed as Managing Director, Senior Institutional Marketer, responsible for selling Alcentra's entire suite of corporate credit strategies, including senior loans, high yield, direct lending, special situations and structured credit, in the UK.

Sam Morse has also joined the credit specialist as Executive Director, Institutional Marketer for the UK. Working closely with Nicholas Pont, Sam will help sell the Alcentra's strategies to institutional investors, such as public and corporate pension funds.

David Forbes-Nixon, Chairman and Chief Executive Officer of Alcentra, said:

"Nicholas and Sam are joining at a time when our alternative credit strategies are experiencing strong traction among UK institutional investors. With their wealth of industry knowledge, relationships and experience, I believe that they will be a tremendous asset to our business. We seek to offer products with a combination of high income, short duration and capital preservation that contributes to attractive absolute and risk adjusted returns."

With over 14 years' business development experience across fixed income strategies, Nicholas joins from PIMCO where he was previously Head of UK & Ireland Business Development and was responsible for institutional distribution to pension fund clients, insurers and family offices.

Sam who has over ten years' sales experience joins from Muzinich & Co where he was Sales Director. In that role he was responsible for the development of the UK institutional business focusing on family offices, insurers, sovereign wealth and pension fund clients.

Alcentra Group is a global asset management firm with assets under management of approximately \$30 billion¹, Alcentra Group has an investment track record that dates back to 1998. Strategies include: senior loans, high yield bonds, direct lending, structured credit, distressed debt, and multi-strategy credit. Alcentra Group is owned by The Bank of New York Mellon Corporation and is headquartered in London, with offices in New York and Boston.

Ends

Notes

Alcentra Group is a global asset management firm with assets under management of approximately \$30billion². Alcentra Group has an investment track record that dates back to 1998. Strategies include: senior loans, high yield bonds, direct lending, structured credit, distressed debt, and multi-strategy credit. Alcentra Group is owned by The Bank of New York Mellon Corporation and is headquartered in London, with offices in New York and Boston.

BNY Mellon is a global investments company dedicated to helping its clients manage and service their financial assets throughout the investment lifecycle. Whether providing financial services for institutions, corporations or individual investors, BNY Mellon delivers informed investment management and investment services in 35 countries and more than 100 markets.

As of June 30, 2016, BNY Mellon had \$29.1 trillion in assets under custody and/or administration, and \$1.7 trillion in assets under management. BNY Mellon can act as a single point of contact for clients looking to create trade, hold, manage, service, distribute or restructure investments. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation (NYSE: BK). Additional information is available on www.bnymellon.com. Follow us on Twitter @BNYMellon or visit our newsroom at www.bnymellon.com/newsroom for the latest company news.

All information sourced by BNY Mellon as of 21 November 2016. This press release is qualified for issuance in the UK and Europe and is for information purposes only. It does not constitute an offer or solicitation of securities or investment services or an endorsement thereof in any jurisdiction or in any circumstance in which such offer or solicitation is unlawful or not authorized. This press release is issued by BNY Mellon Investment Management EMEA Limited to members of the financial press and media and the information contained herein should not be construed as investment advice. The value of investments can fall. Investors may not get back the amount invested. Income from investments may vary and is not guaranteed. Investment Managers are appointed by BNY Mellon Investment Management EMEA Limited (BNYMIM EMEA) or affiliated fund operating companies to undertake portfolio management activities in relation to contracts for products and services entered into by clients with BNYMIM EMEA or the BNY Mellon funds. Registered office of BNY Mellon Investment Management EMEA Limited: BNY Mellon Centre, 160 Queen Victoria Street, London, EC4V 4LA. Registered in England no. 1118580. Authorized and regulated by the Financial Conduct Authority. A BNY Mellon Company.

¹ As of 1 October 2016.

² *Alcentra Ltd and Alcentra NY, LLC (collectively "Alcentra Group") are subsidiaries of BNY Alcentra Group Holdings Inc. The Bank of New York Mellon Corporation ("BNY Mellon") holds 100% of the Alcentra Group. Assets under management reflect assets of all accounts and portions of accounts managed by Alcentra Group for Alcentra*